

Customer revenue by segment

	2019	2019	2019	2019	2019	2020
EUR million	1-3	4-6	7-9	10-12	1-12	1-3
Digital Consulting	199.8	185.2	162.6	188.7	736.2	183.5
Cloud & Infra	246.3	249.2	244.7	264.8	1 005.0	253.0
Industry Software	128.4	125.5	118.6	136.6	509.2	129.7
Financial Services Solutions	108.5	105.3	103.4	116.8	434.0	106.9
Product Development Services	37.7	35.4	34.3	39.1	146.6	38.7
Other	28.4	29.7	29.7	32.0	119.9	32.4
Group total	749.2	730.4	693.2	778.1	2 950.9	744.2

Operating profit (EBIT) by segment

	2019	2019	2019	2019	2019	2020
EUR million	1-3	4-6	7-9	10-12	1-12	1-3
Digital Consulting	28.1	12.0	14.5	13.9	68.5	20.4
Cloud & Infra	8.5	10.1	25.7	22.9	67.2	16.3
Industry Software	14.3	14.6	17.5	23.9	70.4	9.7
Financial Services Solutions	11.9	11.9	14.8	14.9	53.5	6.2
Product Development Services	4.7	2.7	3.1	3.7	14.2	5.0
Other	-5.1	-7.6	-7.9	-22.6	-43.2	-7.5
Group total	62.3	43.9	67.6	56.7	230.5	50.1

Operating margin (EBIT) by segment

	2019	2019	2019	2019	2019	2020
	1-3	4-6	7-9	10-12	1-12	1-3
Digital Consulting	14.0%	6.5%	8.9%	7.4%	9.3%	11.1%
Cloud & Infra	3.4%	4.1%	10.5%	8.7%	6.7%	6.4%
Industry Software	11.2%	11.7%	14.8%	17.5%	13.8%	7.5%
Financial Services Solutions	11.0%	11.3%	14.3%	12.7%	12.3%	5.8%
Product Development Services	12.4%	7.6%	9.0%	9.6%	9.7%	12.9%
Group total	8.3%	6.0%	9.7%	7.3%	7.8%	6.7%

Adjusted operating profit (EBIT) by segment

	2019	2019	2019	2019	2019	2020
EUR million	1-3	4-6	7-9	10-12	1-12	1-3
Digital Consulting	29.4	15.5	18.5	24.0	87.5	23.9
Cloud & Infra	16.4	25.3	36.0	34.7	112.5	23.7
Industry Software	14.2	14.8	19.5	25.8	74.4	13.1
Financial Services Solutions	12.8	13.2	15.7	17.2	58.9	11.7
Product Development Services	4.7	2.7	3.1	4.4	14.8	5.0
Other	-2.1	-1.8	-1.6	-0.9	-6.4	0.7
Group total	75.4	69.8	91.2	105.2	341.7	78.2

Adjusted operating margin (EBIT) by segment

	2019	2019	2019	2019	2019	2020
	1-3	4-6	7-9	10-12	1-12	1-3
Digital Consulting	14.7%	8.4%	11.4%	12.7%	11.9%	13.0%
Cloud & Infra	6.7%	10.2%	14.7%	13.1%	11.2%	9.4%
Industry Software	11.1%	11.8%	16.4%	18.9%	14.6%	10.1%
Financial Services Solutions	11.8%	12.6%	15.2%	14.7%	13.6%	11.0%
Product Development Services	12.4%	7.6%	9.0%	11.1%	10.1%	12.9%
Group total	10.1%	9.6%	13.2%	13.5%	11.6%	10.5%